



TRADE & RESELLER PARTNER PACK

Private yacht charters · Cabo San Lucas

Rates · Commission · Terms · Menus

caboYachtVacations.com

CaboYachts@outlook.com · +1-425-233-2547



THE YACHT

Bleed Blue · Cabo San Lucas marina

AT A GLANCE

Capacity	Up to 20 guests
Crew	4 — captain, chef, bartender, deckhand
Charter type	Private, exclusive use
Minimum	3 hours
Departs	Cabo San Lucas marina

ALL-INCLUSIVE MEANS ALL-INCLUSIVE

One hourly rate covers everything below. Guests are not handed a bill on board and there are no surprises at the dock. Only TWO things are ever extra: the private chef 5-course dinner (+\$500) and the jet ski (+\$100/hour).

- Private chef and the full onboard menu
- Bartender and open bar — spirits, wine, beer, mixers
- Water toys — snorkel gear, paddle boards, floats
- Full crew, fuel and marina fees
- Towels, ice, water, soft drinks

SOCIAL PROOF

50+ Google reviews, all five stars. Repeat and referral guests are a large share of every season.



ON BOARD

Bleed Blue - every photo a real charter



*The Arch - sunset runs - whale season - swim and snorkel stops
Jet ski launches straight off the swim deck, mid-charter*



THE TABLE

Chef, bar and the full menu - all included



*Private chef, bartender and open bar are inside the hourly rate
Full 5-course private chef dinner is the one upgrade - + \$500*



RATES & COMMISSION

All rates in USD

PUBLIC RATE — what the guest sees online

Website rate, all-inclusive	\$900 / hour
Minimum charter	3 hours
Included guests	up to 8
Additional guest	\$150 per person, ONE-TIME flat

YOUR COMMISSION — everything above \$640 / hour

Our wholesale is \$640 per hour, all-inclusive. Whatever you sell above that is yours, in cash, on the day.

Sell at \$800 / hr (guest saves \$100)	you earn \$160 / hr
Sell at \$900 / hr (the public rate)	you earn \$260 / hr
4-hour charter at \$800	= \$640 commission
Applies to	charter hours only

ALL-INCLUSIVE EXCEPT THESE TWO

Jet ski	+ \$100 / hour
Private chef 5-course dinner	+ \$500

These are the ONLY two things the hourly rate does not cover -- everything else on board is included. Jet ski launches straight off the swim deck, mid-charter. Neither carries commission; they pass to us in full and exist to help you close the sale, not to be marked up.



SEMI-PRIVATE

RATES & COMMISSION

All rates in USD

PUBLIC RATE — what the guest sees online

Per person, all-inclusive	\$250 / person
Minimum group	10 guests
Maximum group	20 guests
Formats	Sunset dinner cruise · Chileno beach day

YOUR COMMISSION — everything above \$180 / person

Sell at \$250 / person (the public rate)	you earn \$70 / person
A group of 10 sold at \$250	= \$700 commission
A group of 20 sold at \$250	= \$1,400 commission
Applies to	per-person seats only

Our wholesale is \$180 per person, all-inclusive. Whatever you sell above that is yours, in cash, on the day. You do not need to fill the boat yourself — send us two guests or ten and we merge parties into one sailing.

NO ADD-ONS — IT IS ALL INCLUDED

Chef's dinner	already included
Jet ski	our call on the day

Semi-private has no upgrades to sell. The chef and the full dinner are the product, not an extra. The jet ski runs at our discretion depending on the destination and the sea conditions that day, and is never sold separately. Nothing to add on, nothing to explain to your guest.



HOW IT WORKS

Booking, payment and terms

FIVE STEPS

- 1 Send us the date, start time, hours and guest count.
- 2 We confirm availability and hold it — ask for the live calendar link.
- 3 A 40% deposit secures the date.
- 4 Balance settled 48 hours before departure.
- 5 Get paid your way — either route below works, your choice.

TWO WAYS TO GET PAID — YOUR CHOICE

A. YOU COLLECT from the guest, then remit \$640 per hour to us plus any extras in full. You keep the rest on the spot.

B. WE COLLECT from the guest, and we hand you your commission in cash on the day of the charter.

Structure it however suits you — the only number we need back is \$640 per charter hour, plus extras in full.

DEPOSIT, BALANCE & PAYMENT

Deposit to hold the date	40%
Balance due	48 hours before departure
Payments accepted	Venmo, Zelle or credit card
Extra fees apply for credit card. The deposit is non-refundable if the guest cancels.	

If the yacht cannot sail for ANY reason on our side — port closed, weather, a maintenance issue — the guest receives a FULL refund, deposit included.



WORK WITH US

WHY PARTNERS COME BACK

- A real \$100/hour saving to hand your guest, off a published rate.
- Commission on top of that, in cash, the same day.
- One boat, one crew, one standard — no subcontracting surprises.

CONTACT

Web

caboYachtVacations.com

Email

CaboYachts@outlook.com

Phone / WhatsApp

+1-425-233-2547

Menus follow — cards 1 and 2





ALL-INCLUSIVE ONBOARD MENU

CHOOSE ONE MENU FOR THE GROUP

Not a mix — the chef shops fresh the morning of your charter.

MENU A

Snack

Cheese board · Fresh fruit
Fish & shrimp ceviche (catch of the day)
or bluefin tuna sashimi
Guacamole · Tortilla chips · Mexican sauce
Cheese quesadillas

MENU B

Snack Sunset

Cheese board · Fresh fruit
Guacamole · Tortilla chips · Mexican sauce
Beans
Chicken or beef steak fajitas

Open bar + private chef options — card 2 of 2



OPEN BAR

included with every charter

Tequila blanco	José Cuervo
Tequila reposado	Cuervo Tradicional
Rum	Bacardí · Capt. Morgan · Malibu
Vodka	Absolut
Gin	Bombay · Tanqueray
Whiskey	Jack Daniel's
Red wine	Concha y Toro — Cabernet
White wine	Yellow Tail — Chardonnay
Beer	Pacífico · Corona Light · Modelo
Soft drinks	Coca-Cola · Zero · Sprite · Fresca
Mixers & water	tonic · ginger ale · juices · lime

Brands vary with availability — we substitute like for like.

EVERYTHING IS INCLUDED

except these two

Private chef 5-course dinner **+ \$500**

A full custom menu, prepared and served onboard.

Jet ski **+ \$100 / hour**

Launched straight off the swim deck, mid-charter.

Celebrating something? Tell us and we tailor the decor and the menu.

Dietary restrictions? Tell us in advance and the chef accommodates them.

BLEED BLUE YACHT

Cabo San Lucas